1. Built and improved customer engagement plans, boosting conversion rates [Number]%.
2. Reached out to customers to offer range of services and products in order to drive sales growth.
3. Oversaw [Area] territory with $[Number] in annual revenue.
4. Implemented marketing strategies which resulted in [Number]% growth of customer base.
5. Managed major accounts portfolio worth $[Number].
6. Built strategic relationships with key account personnel.
7. Leveraged industry trends and competitive analysis to improve customer relationship building.
8. Developed company brand messaging, collateral materials, customer events, promotional strategies, and product commercialization.
9. Worked with other departments to deliver solutions according to schedule and per customer requirements.
10. Managed over [Number] accounts and product installations resulting in increased sales volume.
11. Pushed [Product or Service] revenue to new levels with more than $[Amount] in yearly sales.
12. Proposed product solutions to meet changing customer demands.
13. Deepened customer relationships through strong attention to needs and knowledgeable service.
14. Identified opportunities for growth within [Location] territory and collaborated with sales teams to reach sales goal.